

Human Powered framework cheat sheet



Conflict resolution

- Problem is explained
- Listen and validate the other person's viewpoint
- Explore in-depth what success looks like for the other person
- Articulate what success looks like for you
- Solve the problem by brainstorming a win-win outcome
- Enjoy the success and celebrate together

Facilitation

- Responsibility for the meeting success is with you
- Emotional commitment – get everyone choosing to attend
- Assertively lead the room
- Drive everyone to the outcome
- You are accountable for all action items

Strong relationships

- Map out people's communication styles
- Adjust your communication style accordingly
- Suppress your negative behaviour
- Take ownership of difficult situations
- Empathise and assume the best of intentions
- Reframe for strength and resilience

Storytelling

- Define the objective
- Record the key details
- Apply an engaging structure
- Magnify engagement levels
- Accumulate your stories

Leading and influencing

- Look for the basics and get these right
- Establish great rapport
- Amplify your impact
- Delight stakeholders continuously

Outbound comms

- Presentations:*
- Structure, Speech, Slides
- Room, Roar, Respond
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- Written comms:*
- Avoid writing, Begin with the end in mind, Clear and concise

